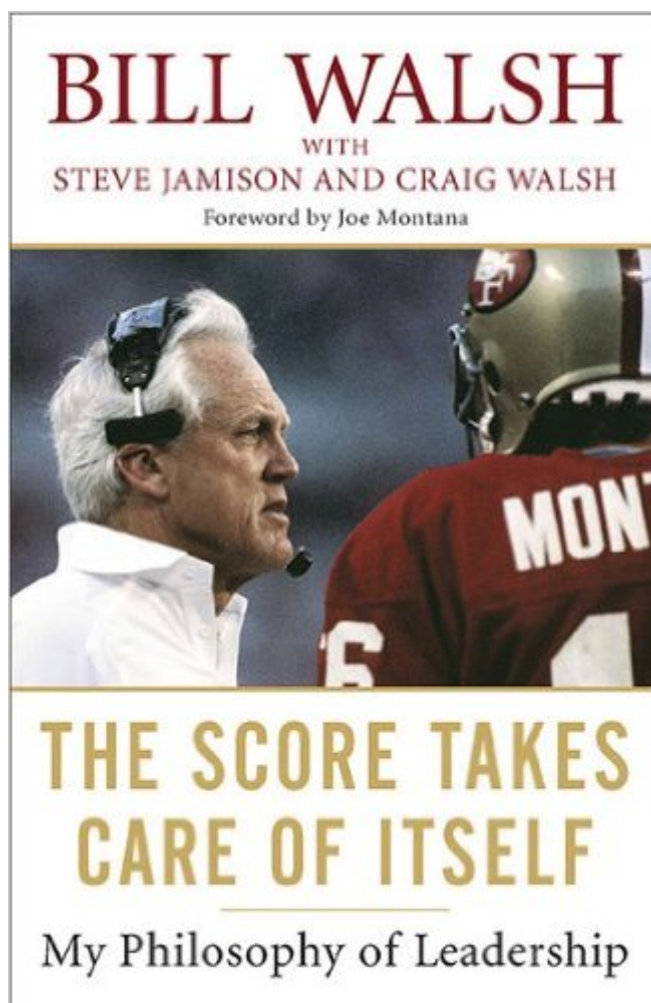


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# The Score Takes Care Of Itself: My Philosophy Of Leadership



## Synopsis

The last lecture on leadership by the NFL's greatest coach: Bill Walsh Bill Walsh is a towering figure in the history of the NFL. His advanced leadership transformed the San Francisco 49ers from the worst franchise in sports to a legendary dynasty. In the process, he changed the way football is played. Prior to his death, Walsh granted a series of exclusive interviews to bestselling author Steve Jamison. These became his ultimate lecture on leadership. Additional insights and perspective are provided by Hall of Fame quarterback Joe Montana and others. Bill Walsh taught that the requirements of successful leadership are the same whether you run an NFL franchise, a fortune 500 company, or a hardware store with 12 employees. These final words of 'wisdom by Walsh' will inspire, inform, and enlighten leaders in all professions.

## Book Information

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## Customer Reviews

Starred Review. This posthumous leadership guide by the acclaimed head coach of the San Francisco 49ers is a fascinating compendium of Walsh's philosophy, as compiled by his son and Jamison (coauthor of *Wooden*) from interviews and private notes. Interspersed with the coach's "turned" leadership guru's insights into management are pieces by football greats Joe Montana and Randy Cross and former colleagues John McVay, Mike White and Bill McPherson. Walsh reveals a simple and strict philosophy that prizes people above all and focuses on core values, principles and ideals. His philosophy centers on three beliefs: organizational ethics are critical; everyone, regardless of their position, must perform at the highest possible level; and teaching should be a top priority for any leader. He shares his unique Standard of Performance and

offers valuable advice on communication and priorities. Enlightening, informative and engaging, this powerful book is a must-read for executives and managers at every level. (Aug.) Copyright © Reed Business Information, a division of Reed Elsevier Inc. All rights reserved. --This text refers to the Audible Audio Edition edition.

"Bill Walsh was one of the NFL's all-time best; a creative genius, a master at management, and a brilliant student of human nature. *The Score Takes Care of Itself* is his own personal and powerful road map to success as a leader whether in professional football or anywhere else. Terrific reading; tremendous insights." -Roger Goodell, commissioner of the NFL

"*The Score Takes Care of Itself* is a leadership classic-a magnificent step-by-step tutorial on how to achieve success. It is practical, profound, and perfect for today's ultracompetitive business environment. Indispensable reading." -Pat Williams, senior vice president of the Orlando Magic and author of *What Are You Living For?*

"*The Score Takes Care of Itself* is not about football. It's about how to treat people right. How to get the best out of the people around you. How to be a highly effective leader. I am thankful that this book about Bill Walsh's leadership point of view is now available to inspire countless leaders to come." -Ken Blanchard, coauthor of *The One Minute Manager(r)* and *Leading at a Higher Level*

"Bill's personal examples of how he implemented and executed each of these steps in the transformation of the San Francisco 49ers creates a fascinating story of business, football, and triumph. More than anything, Bill's story reminds business leaders that success is not accidental but rather the result of deliberate and tenacious preparation."-John F. Milligan, Ph.D., president and COO of Gilead Sciences, Inc.

The one thing I most like about this book is how Walsh continually talks about preparation. We don't prepare for what we will do if a competitor sets up shop across the street, if there is a fire or natural disaster, if an owner or other stakeholder is no longer able to continue the business, etc. This is not just another leadership book written by another football coach. I'm convinced that Bill Walsh would have been successful no matter what profession he took up. This is definitely a book worth reading. Yes, there are football examples. If Bill Walsh were a business man or a brain surgeon then there would be examples from business or the hospital. He was a football coach so there are football examples.

Best enjoyed by football fans, and especially 49er fans. Though his ideas on leadership are covered by other writers too, his emphasis on designing culture helps to highlight his original take in

coaching the sport. Though the book is written as an encomium, it does not completely gloss over his flaws.

Watched the special on ESPN regarding Coach Walsh and wanted to read up on his philosophy of leadership.

Good book. Really helpful I would assume, for people in upper management etc.

my team, my coach nuff said.

I would give this book 10 stars if I could. It was very revealing about what it took for Walsh to bring the kind of dominance to the NFL that he did. It included everything from not allowing his players to sit on their helmets to make sure the janitors were on board with his vision. The part of the book where Walsh talks about his own shortcomings that ultimately lead to him leaving the NFL were especially insightful. The specifics of building a team were great. One of the best leadership books that I've read.

"The Score Takes Care of Itself" is a journey inside the mind of Bill Walsh, the Super Bowl winning coach of the San Francisco 49'rs. The book is on leadership. Mr. Walsh does an excellent job of translating for us the steps he took to help build one of the great franchises in the NFL. He is gracious in spreading the praise and is very self-critical. The advice easily transcends the football field and can be applied to many endeavors. The advice and wisdom he offers can be applied to the Boardroom, the classroom and the athletic fields. Well written and a worthy read. HIGHLY RECOMMENDED!!!

Winning in football, like business, is a team sport. No individual can tackle everything or everyone. This book does a fantastic job capturing the value in developing a high performance team environment. With that, the score truly will take care of itself.

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